

**5.2.3 2002 Top Five Manufacturers of HUD-Code (Mobile) Homes (1)**

<u>Company</u>	<u>Units Produced</u>	<u>Gross Sales Volume (\$million)</u>	<u>Market Share of Top 24 Company Sales (2)</u>	<u>Number of Employees</u>
Champion Enterprises, Inc.	54,213	1,033	24%	6,500
Fleetwood Enterprises, Inc	48,421	859	20%	13,000
Clayton Homes	29,292	531	12%	3,446
Palm Harbor Homes	15,287	523	12%	4,600
Skyline Corp.	8,711	318	7%	2,500

Note(s): 1) Data based on mail-in surveys from manufacturers which may not be entirely complete. 2) Gross sales volumes may include sales from units other than HUD-Code homes for companies active in multiple housing markets. Market shares based on total gross sales volume of the HUD-Code home producers included in the list of the top 24 IH producers responding to the survey. In 2002, surveyed HUD-Code home sales were estimated at \$4.3 billion and 211,646 units. The top 24 IH producers responding to the survey employ over 38,000 people.

Source(s): Automated Builder Magazine, October 2003, p. 40.